

# MindStaq turns project paralysis into a milestone-perfect, multi-million dollar win for a New York IT Leader

Turning 2 years of project gridlock into a 99% on-target delivery.







A New York–based Microsoft Gold partner was drowning in project sprawl—waterfall road-maps in Microsoft Project, agile backlogs in Jira, issues in Excel, and status decks cobbled together before every client call. Missed dependencies, opaque time-sheet data, and late milestones for the project team members were eroding profit and patience.

MindStaq replaced that patchwork with a single work-management plane that unifies projects, programs, issues, tasks, and context-based messaging. 60+ engineers steered more than 20,000 tasks in real time, consolidating 12 autonomous IT entities supporting roughly 12,000 employees into one modern cloud environment.

**Result:** A multi-million-dollar transformation delivered virtually on schedule.



12

different entities

Qq

12,000

employees



20,000

tasks in real time

### **BUSINESS CHALLENGE**

# Disconnected tools create invisible delays and visible cost.

The client is a full-service Microsoft partner that migrates datacenter estates, modernizes productivity suites, and builds custom applications for customers ranging from 250-employee firms to Fortune 100 giants. Projects span tenant-to-tenant M365 moves, AWS-to-Azure shifts, IT Consolidation, and green-field software builds. Yet the execution engine behind those marquee engagements looked anything but enterprise-grade:

- **Tool sprawl.** Waterfall teams planned in Microsoft Project; agile squads executed in Jira, with no common view.
- Manual reporting. PMs pulled data from both tools plus ad-hoc spreadsheets, to build slide decks that were obsolete on arrival.
- Hidden dependencies. Cross-stream blockers surfaced only after milestones slipped.
- **Remote opacity.** Distributed teams logged hours late, triggering billing questions and client distrust.
- Margin risk. Fixed-price overruns burned profit; T&M overruns demanded time-consuming justification.

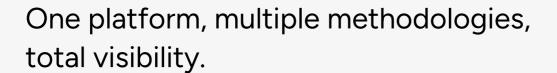
Those symptoms masked an even deeper issue: every workflow depended on a human bottleneck. Project Managers had to copy, paste and sanity-check data across tools before anyone else could act. By the time red flags appeared, the budget had already bled out.



One two-year consolidation, valued at several million dollars, had missed three successive deadlines and was on the verge of executive cancellation.

The pattern finally broke on a flagship consolidation: 12 autonomous IT divisions (12 000 employees) needed to be consolidated to a new single entity, and they were already years behind schedule and flirting with executive cancellation. Without systemic change, the engagement and future pipeline were in jeopardy.

### **SOLUTION IMPLEMENTED**



After auditing every PPM suite, the partner chose MindStaq for one platform that unifies waterfall, agile, program oversight and task-issue level self-service, without sacrificing Microsoft compatibility in daily client delivery or margin.

MindStaq became the operational backbone through a rapid, three-phase deployment:

- **1. Data Ingestion & Mapping.** Historical plans and issue logs from Microsoft Project, Jira, and Excel were imported and reconciled.
- **2. Controlled Pilot.** A mix of waterfall and agile streams validated permissions, dashboards, and alerts in production conditions.
- **3. Full Rollout.** All remaining projects, issues, and OKRs moved onto MindStaq. Executive scorecards replaced static slide packs at the next steering-committee meeting.

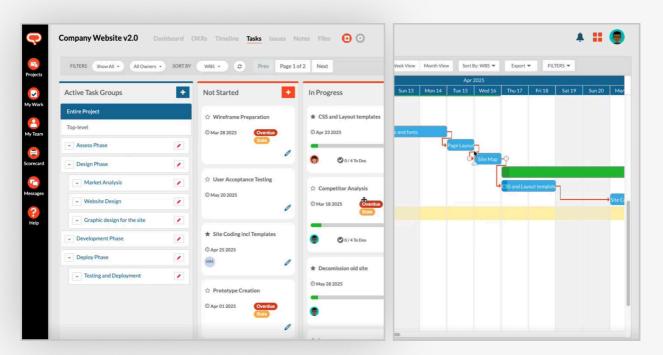
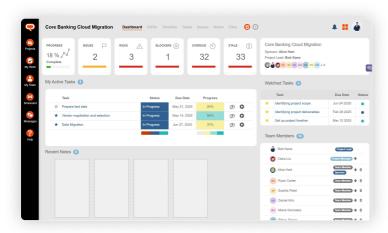


Fig.1 (On Left) Snapshot of Task groups with project phases and progress. (On Right) Gantt chart view of the tasks.

## Implementation Highlights



**Fig.2** MindStaq's Operational Projects feature is tailored to manage and streamline long-running tasks.

01

### Single Source, Multiple Lenses

Gantt, scrum, and kanban boards share a single data backbone.

02

# Adaptive Project Management across Methodologies

Waterfall methodology, agile methodology and operational task management - support for diverse project management styles on a single unified platform.

03

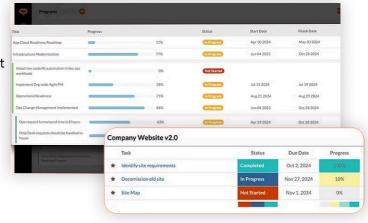
### **Program-level Scorecards**

A unified dashboard that shows OKR progress, project health and status, in one click.

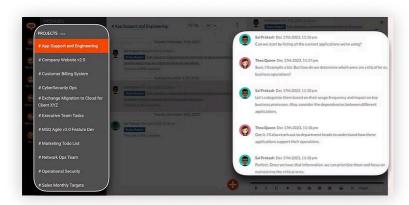
04

### My Work hub

Each contributor starts the day with an autoprioritized task list and one-tap time tracker, freeing 2 productive hours per person, per week in average.



**Fig.3** Today's Agenda in MindStaq is a personal workspace for prioritizing and managing tasks across all your projects



**Fig.4** MindStaq Messaging transforms communication by integrating automatic project-specific channels and task or issue-specific conversation

05

### **Contextual messaging**

Threaded chat stays attached to each task or issue, preserving the audit trail.

06

### Integrated issue & risk module

Escalations move from spreadsheets to real-time dashboards.

### **BENEFITS & OUTCOMES**

# Measurable impact – documented in one system. Delivery without detours – and proof on a single screen.

Here's a quick snapshot of the impact created by MindStaq



20,000

orchestrated on MindStaq – no manual copy-paste.



# 60+ engineers

and stakeholder leads aligned daily through My Work, cutting status-prep time from half a day to under one hour.



# 2 year, multi-million

**dollar consolidation** closed within the original window (final variance: < 3 weeks) despite remote-only execution.



# 2 hrs/wk

per engineer reclaimed

through real-time task ownership and fewer do-overs.



Executive

# **Trust Restored**

Live Scorecards replaced weekly slide packs and eliminated billing disputes.



Single

# Source of Truth

now serves as the default PMO backbone for all new engagements.

The shift delivered more than milestones; it gave leadership clarity, auditors an immutable trail and teams predictable days. What follows is the hard data that turned relief into renewed revenue.



MindStaq is a cloud-based, artificial intelligence powered, project & productivity management platform for today's hybrid workforce providing enterprise and small & mid-size businesses (SMBs) with a comprehensive, all-in-one, intuitive work management platform.

https://www.mindstaq.com/

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